NUMBER OF PRIMARY CARE CLINI	CS									
	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
COMMUNITY CLINICS	472	481	493	515	547	579	600	624	662	687
FREE CLINICS	22	21	24	24	25	25	28	29	29	28
TOTAL PRIMARY CARE CLINICS	494	502	517	539	572	604	628	653	691	715
UNDUPLICATED NUMBER OF PATI	ENTS BY RAC	E AND ETHNIC	CITY							
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
COMMUNITY CLINICS										
Native American	69,788	48,517	50,591	52,005	56,284	56,120	57,088	51,823	60,795	57,387
Asian	112,683	114,337	114,645	139,867	141,616	134,522	151,752	119,771	138,207	138,699
Black	156,038	156,453	180,769	172,408	181,930	186,685	178,425	160,443	174,190	166,612
White	766,392	736,470	719,518	751,267	776,070	774,374	768,501	715,973	762,582	710,728
Hispanic	707,681	772,562	849,883	920,040	1,044,118	1,070,461	1,160,048	1,150,810	1,288,894	1,383,524
Other	37,146	53,219	50,392	53,896	51,962	51,806	86,209	117,217	130,275	157,269
SUBTOTAL PATIENTS	1,849,728	1,881,558	1,965,798	2,089,483	2,251,980	2,273,968	2,402,023	2,316,037	2,554,943	2,614,219
FREE CLINICS										
Native American	3,559	2,868	4,586	3,325	3,549	3,085	896	645	670	909
Asian	5,673	4,996	4,462	4,757	5,377	6,531	7,044	5,066	4,914	6,922
Black	11,269	12,131	11,373	11,637	11,289	12,681	13,336	13,659	14,751	17,624
White	41,828	40,605	34,554	37,476	32,559	31,601	33,999	32,407	32,889	34,818
Hispanic	56,704	60,554	64,287	77,017	74,933	69,983	57,549	58,717	77,056	87,430
Other	602	1,383	2,131	2,619	2,946	3,724	3,578	4,915	5,682	7,737
SUBTOTAL PATIENTS	119,635	122,537	121,393	136,831	130,653	127,605	116,402	115,409	135,962	155,440
COMMUNITY AND FREE CLINICS										
Native American	73,347	51,385	55,177	55,330	59,833	59,205	57,984	52,468	61,465	58,290
Asian	118,356	119,333	119,107	144,624	146,993	141,053	158,796	124,837	143,121	145,621
Black	167,307	168,584	192,142	184,045	193,219	199,366	191,761	174,102	188,941	184,236
White	808,220	777,075	754,072	788,743	808,629	805,975	802,500	748,380	795,471	745,546
Hispanic	764,385	833,116	914,170	997,057	1,119,051	1,140,444	1,217,597	1,209,527	1,365,950	1,470,954
Other	37,748	54,602	52,523	56,515	54,908	55,530	89,787	122,132	135,957	165,006
TOTAL PATIENTS	1,969,363	2,004,095	2,087,191	2,226,314	2,382,633	2,401,573	2,518,425	2,431,446	2,690,905	2,769,659

UNDUPLICATED NUMBER OF PATIENTS BY GENDER										
	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
COMMUNITY CLINICS										
Male	597,462	618,468	657,166	667,381	655,471	757,231	783,343	756,101	861,721	888,350
Female	1,252,266	1,263,090	1,308,632	1,422,102	1,596,509	1,516,737	1,618,680	1,559,936	1,693,222	1,725,869
SUBTOTAL PATIENTS	1,849,728	1,881,558	1,965,798	2,089,483	2,251,980	2,273,968	2,402,023	2,316,037	2,554,943	2,614,219
FREE CLINICS										
Male	44,506	48,316	47,635	53,544	51,415	52,171	50,341	49,103	56,160	63,659
Female	75,129	74,221	73,758	83,287	79,238	75,434	66,061	66,306	79,802	91,781
SUBTOTAL PATIENTS	119,635	122,537	121,393	136,831	130,653	127,605	116,402	115,409	135,962	155,440
COMMUNITY AND FREE CLINICS										
Male	641,968	666,784	704,801	720,925	706,886	809,402	833,684	805,204	917,881	952,009
Female	1,327,395	1,337,311	1,382,390	1,505,389	1,675,747	1,592,171	1,684,741	1,626,242	1,773,024	1,817,650
TOTAL PATIENTS	1,969,363	2,004,095	2,087,191	2,226,314	2,382,633	2,401,573	2,518,425	2,431,446	2,690,905	2,769,659
UNDUPLICATED NUMBER OF PATIE	FNTS BY AGE									
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
COMMUNITY CLINICS										
Under 1 Year Of Age	73,989	77,322	80,918	93,568	111,605	111,880	110,427	95,289	100,898	108,853
1 To 19 Years Of Age	568,761	600,230	604,646	686,471	751,422	791,700	825,837	801,563	894,379	939,014
20 To 44 Years Of Ages	892,930	938,019	1,029,369	1,023,838	1,087,595	1,066,313	1,110,446	1,064,462	1,137,112	1,136,203
45 ToO 64 Years Of Age	209,165	151,594	157,342	177,684	199,517	205,486	243,182	250,661	304,874	309,514
65 Years Of Age and Older	104,883	114,393	91,632	107,922	101,841	98,589	112,131	104,062	117,680	120,635
SUBTOTAL PATIENTS	1,849,728	1,881,558	1,963,907	2,089,483	2,251,980	2,273,968	2,402,023	2,316,037	2,554,943	2,614,219
FREE CLINICS										
Under 1 Year Of Age	6,423	4,909	7,059	8,204	6,988	6,244	5,579	4,955	5,859	6,462
1 To 19 Years Of Age	30,679	28,882	28,167	35,498	41,186	37,749	31,170	30,900	30,705	40,090
20 To 44 Years Of Ages	59,194	73,798	70,219	70,315	62,711	62,394	61,559	60,675	74,616	74,567
45 ToO 64 Years Of Age	19,240	10,005	11,225	16,787	14,474	16,185	14,517	15,608	21,705	28,092
65 Years Of Age and Older	4,099	4,943	4,723	6,027	5,294	5,033	3,577	3,271	3,077	6,229
SUBTOTAL PATIENTS	119,635	122,537	121,393	136,831	130,653	127,605	116,402	115,409	135,962	155,440
COMMUNITY AND FREE CLINICS										
Under 1 Year Of Age	80,412	82,231	87,977	101,772	118,593	118,124	831,416	100,244	106,757	115,315
1 To 19 Years Of Age	599,440	629,112	632,813	721,969	792,608	829,449	857,007	832,463	925,084	979,104
20 To 44 Years Of Ages	952,124	1,011,817	1,099,588	1,094,153	1,150,306	1,128,707	1,172,005	1,125,137	1,211,728	1,210,770
45 ToO 64 Years Of Age	228,405	161,599	168,567	194,471	213,991	221,671	257,699	266,269	326,579	337,606
65 Years Of Age and Older	108,982	119,336	96,355	113,949	107,135	103,622	115,708	107,333	120,757	126,864
TOTAL PATIENTS	1,969,363	2,004,095	2,085,300	2,226,314	2,382,633	2,401,573	2,518,425	2,431,446	2,690,905	2,769,659

Source: Annual Reports of Primary Care Clinics, 1990-1999

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

COMMUNITY CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	313,077	433,478	360,602	372,854	392,669	378,572	511,057	443,632	498,196	435,813
Medi-Cal	1,286,041	1,728,266	1,926,739	2,464,377	2,576,578	2,378,907	2,698,525	2,508,495	2,583,264	2,610,532
State Legalization Impact Assistance Grants	99,062	92,264	25,361	10,652	2,060	2,503	904	0	5,591	4,407
Child Health and Disibility Prevention Progra	205,736	263,739	265,049	321,083	347,081	325,276	362,376	396,961	399,222	402,078
Medically Indigent Service Program	9,657	63,407	12,065	9,853	20,608	27,988	26,291	169,546	57,864	51,570
County Medical Service Program	145,949	151,052	112,000	139,299	153,029	143,645	160,584	156,453	159,875	171,197
Other County Sponsored Patients	169,611	217,344	297,538	254,717	357,587	337,856	418,365	484,126	615,173	647,000
Expanded Access to Primary Care			335,815	346,934	342,783	217,850	253,577	341,175	366,750	400,366
Other State			647,380	776,863	912,020	885,813	904,467	725,669	815,217	847,897
Private Insurance	385,134	369,642	271,129	271,116	316,933	382,808	437,797	490,368	426,434	502,145
Self Pay	1,375,859	1,927,748	1,444,230	1,519,826	1,739,716	1,703,482	1,663,979	1,333,484	1,430,982	1,160,075
Non Pay	307,044	242,196	223,442	163,740	218,250	160,842	188,407	230,484	234,464	284,304
Other Payers	789,767	871,628	190,035	226,946	198,467	150,266	204,995	210,511	250,472	296,081
SUBTOTAL - FEE FOR SERVICE	5,086,937	6,360,764	6,111,385	6,878,260	7,577,781	7,095,808	7,831,324	7,490,904	7,843,504	7,813,465
NON FEE FOR SERVICE	523,993	506,703	759,602	578,529	716,570	892,742	1,150,083	1,263,781	1,134,575	1,018,211
TOTAL ENCOUNTERS	5,610,930	6,867,467	6,870,987	7,456,789	8,294,351	7,988,550	8,981,407	8,754,685	8,978,079	8,831,676

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

FREE CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	930	841	2,051	976	1,241	1,037	849	953	1,095	1,143
Medi-Cal	11,406	24,555	50,740	42,106	26,706	35,579	18,777	18,266	13,766	25,212
State Legalization Impact Assistance Grants	3,241	2,398	2,152			85		0	0	0
Child Health and Disibility Prevention Progra	7,247	10,803	18,334	17,278	21,210	17,645	9,255	11,027	10,752	14,558
Medically Indigent Service Program			112					0	0	0
County Medical Service Program		2,061				3		0	0	0
Other County Sponsored Patients	5,613	4,280	5,100	1,862	41,650	47,175	34,264	60,297	92,134	95,033
Expanded Access to Primary Care			33,128	42,723	41,143	41,570	17,964	22,164	24,461	30,582
Other State			33,548	72,780	28,422	29,649	18,895	20,243	20,805	22,711
Private Insurance	980	1,053	2,459	1,312	960	108	44	20	48	17
Self Pay							1,333	1,196	2,331	39,566
Non Pay	71,359	58,809	111,771	67,671	83,862	109,957	107,457	107,115	69,534	128,658
Other Payers	31,609	63,268	8,235	28,863	46,242	5,752	8,683	574	1,457	18,466
SUBTOTAL - FEE FOR SERVICE	132,385	168,068	267,630	275,571	291,436	288,560	217,521	241,855	236,383	375,946
NON FEE FOR SERVICE	176,177	204,985	138,677	117,356	106,921	142,091	129,861	100,002	205,038	77,185
TOTAL ENCOUNTERS	308,562	373,053	406,307	392,927	398,357	430,651	347,382	341,857	441,421	453,131

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Source: Annual Reports of Primary Care Clinics, 1990-1999

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

COMMUNITY AND FREE CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	314,007	434,319	362,653	373,830	393,910	379,609	511,906	444,585	499,291	436,956
Medi-Cal	1,297,447	1,752,821	1,977,479	2,506,483	2,603,284	2,414,486	2,717,302	2,526,761	2,597,030	2,611,675
State Legalization Impact Assistance Grants	102,303	94,662	27,513	10,652	2,060	2,588	904	0	5,591	4,407
Child Health and Disibility Prevention Progra	212,983	274,542	283,383	338,361	368,291	342,921	371,631	407,988	409,974	416,636
Medically Indigent Service Program	9,657	63,407	12,177	9,853	20,608	27,988	26,291	169,546	57,864	51,570
County Medical Service Program	145,949	153,113	112,000	139,299	153,029	143,648	160,584	156,453	159,875	171,197
Other County Sponsored Patients	175,224	221,624	302,638	256,579	399,237	385,031	452,629	544,423	707,307	742,033
Expanded Access to Primary Care			368,943	389,657	383,926	259,420	271,541	363,339	391,211	430,948
Other State			680,928	849,643	940,442	915,462	923,362	745,912	836,022	870,608
Private Insurance	386,114	370,695	273,588	272,428	317,893	382,916	437,841	490,388	426,482	502,162
Self Pay	1,375,859	1,927,748	1,444,230	1,519,826	1,739,716	1,703,482	1,665,312	1,334,680	1,433,313	1,199,641
Non Pay	378,403	301,005	335,213	231,411	302,112	270,799	295,864	337,599	303,998	412,962
Other Payers	821,376	934,896	198,270	255,809	244,709	156,018	213,678	211,085	251,929	314,547
SUBTOTAL - FEE FOR SERVICE	5,219,322	6,528,832	6,379,015	7,153,831	7,869,217	7,384,368	8,048,845	7,732,759	8,079,887	8,189,411
NON FEE FOR SERVICE	700,170	711,688	898,279	695,885	823,491	1,034,833	1,279,944	1,363,783	1,339,613	1,095,396
TOTAL ENCOUNTERS	5,919,492	7,240,520	7,277,294	7,849,716	8,692,708	8,419,201	9,328,789	9,096,542	9,419,500	9,284,807

NET REVENUE BY PAYER PROGRAM

COMMUNITY CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	\$13,320,641	\$12,806,601	\$15,525,109	\$18,449,624	\$17,948,273	\$19,439,635	\$31,207,873	\$29,273,054	\$33,475,775	\$33,582,379
Medi-Cal	\$62,765,182	\$85,142,829	\$121,380,514	\$159,938,494	\$174,474,753	\$172,547,865	\$207,481,692	\$195,474,402	\$210,686,489	\$222,513,358
State Legalization Impact Assistance Grants	\$5,476,675	\$3,225,789	\$440,639	\$520,215	\$106,648	\$93,286	\$21,844	\$0	\$620,730	\$259,092
Child Health and Disibility Prevention Progra	\$8,992,342	\$11,174,667	\$12,364,470	\$14,765,760	\$15,725,105	\$14,898,802	\$17,613,254	\$18,234,949	\$17,052,570	\$18,734,523
Medically Indigent Service Program	\$475,712	\$946,698	\$385,801	\$448,377	\$797,419	\$1,410,607	\$1,070,147	\$8,166,373	\$1,938,483	\$1,166,209
County Medical Service Program	\$7,191,043	\$6,088,255	\$4,683,904	\$6,282,631	\$8,821,246	\$7,512,860	\$8,569,609	\$9,145,781	\$11,046,477	\$12,806,824
Other County Sponsored Patients	\$7,925,463	\$10,121,368	\$13,416,125	\$12,111,406	\$19,356,269	\$15,556,957	\$17,662,164	\$23,603,978	\$31,778,055	\$32,631,219
Expanded Access to Primary Care			\$11,463,700	\$12,029,598	\$11,603,173	\$8,628,685	\$10,221,606	\$13,891,931	\$16,242,927	\$17,219,298
Other State			\$26,635,795	\$26,968,328	\$33,208,797	\$33,660,250	\$33,189,821	\$38,264,621	\$48,100,947	\$57,501,966
Private Insurance	\$23,622,624	\$20,257,085	\$14,339,481	\$13,780,055	\$16,079,075	\$17,880,965	\$21,673,097	\$26,398,742	\$25,762,095	\$29,134,760
Self Pay	\$48,696,415	\$59,119,705	\$49,399,065	\$51,323,146	\$53,142,458	\$51,572,941	\$47,977,103	\$48,153,507	\$51,952,995	\$49,070,438
Other Payers	\$27,595,092	\$32,901,621	\$11,749,243	\$16,309,069	\$12,442,749	\$10,398,677	\$11,925,747	\$13,279,082	\$12,109,155	\$12,565,106
TOTAL FEE FOR SERVICE	\$206,061,189	\$241,784,618	\$281,783,846	\$332,926,703	\$363,705,965	\$353,601,530	\$408,613,957	\$423,886,420	\$460,766,698	\$487,185,172
Federal Grants and Contracts	\$80,940,499	\$80,243,777	\$87,724,020	\$99,921,851	\$119,464,977	\$111,153,211	\$136,564,640	124,456,910	\$132,783,978	\$144,119,826
State Grants and Contracts	\$53,627,522	\$49,527,602	\$43,359,934	\$49,868,415	\$44,805,335	\$58,669,831	\$57,327,947	73,731,436	\$68,800,382	\$93,915,224
County Grants and Contracts	\$37,386,338	\$33,670,415	\$39,206,662	\$50,501,598	\$43,456,651	\$42,648,378	\$49,124,806	57,997,420	\$47,725,872	\$52,088,840
Local Grants and Contracts	\$4,191,321	\$5,822,007	\$8,989,667	\$5,699,975	\$12,093,731	\$5,770,692	\$6,705,856	8,716,918	\$8,061,512	\$7,627,194
Private Grants and Contracts	\$19,977,815	\$17,557,259	\$23,220,992	\$20,526,975	\$18,718,190	\$20,629,337	\$24,785,627	27,176,469	\$33,631,647	\$42,332,576
SUBTOTAL GRANTS AND CONTRACTS	\$196,123,495	\$186,821,060	\$202,501,275	\$226,518,814	\$238,538,884	\$238,871,449	\$274,508,876	292,079,153	\$291,003,391	\$340,083,660
Donations	\$16,256,445	\$20,054,363	\$18,634,504	\$20,839,679	\$22,711,829	\$24,313,181	\$32,337,536	32,349,019	\$35,864,273	\$40,003,269
Health Maintenance Organizations					\$19,263,184	\$18,782,536	\$19,906,703	22,701,017	\$26,999,523	\$22,447,112
TOTAL NON FEE FOR SERVICE	\$212,379,940	\$206,875,423	\$221,135,779	\$247,358,493	\$280,513,897	\$281,967,166	\$326,753,115	\$347,129,189	\$353,867,187	\$402,534,041
TOTAL REVENUE	\$418,441,129	\$448,660,041	\$502,919,625	\$580,285,196	\$644,219,862	\$635,568,696	\$735,367,072	\$771,015,609	\$814,633,885	\$889,719,213
Operating Expenses	\$404,700,177	\$430,548,427	\$484,376,410	\$549,987,090	\$626,682,706	\$633,612,795	\$736,946,813	764,728,849	\$810,369,497	\$882,434,820
NET FROM OPERATION	\$13,740,952	\$18,111,614	\$18,543,215	\$30,298,106	\$17,537,156	\$1,955,901	-\$1,579,741	\$6,286,760	\$4,264,388	\$7,284,393

NET REVENUE BY PAYER PROGRAM

FREE CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	\$29,432	\$25,468	\$52,414	\$22,699	\$25,928	\$28,888	\$26,294	\$36,806	\$42,482	\$34,097
Medi-Cal	\$613,112	\$947,450	\$1,821,270	\$1,616,212	\$1,167,061	\$1,253,117	\$1,225,818	\$1,048,516	\$740,784	\$1,388,833
State Legalization Impact Assistance Grants	\$223,569	\$184,764	\$66,076			\$9,489		\$0	\$0	\$0
Child Health and Disibility Prevention Progra	\$242,061	\$429,659	\$397,470	\$329,131	\$365,138	\$333,009	\$299,402	\$380,632	\$353,070	\$488,281
Medically Indigent Service Program								\$0	\$0	\$0
County Medical Service Program		\$25,300				\$128		\$0	\$0	\$0
Other County Sponsored Patients	\$21,685	\$48,954	\$57,512	\$99,797	\$1,459,152	\$491,027	\$908,217	\$2,704,942	\$3,238,091	\$3,887,441
Expanded Access to Primary Care			\$800,939	\$758,404	\$655,788	\$493,053	\$616,897	\$919,217	\$662,071	\$812,325
Other State			\$684,617	\$1,433,358	\$1,445,990	\$897,022	\$1,013,269	\$1,116,908	\$911,331	\$859,370
Private Insurance	\$21,992	\$43,510	\$49,375	\$3,398	\$8,121	\$11,089	\$2,895	\$125	\$1,079	\$73
Self Pay							\$30,166	\$65,701	\$158,555	\$165,044
Other Payers	\$1,211,314	\$961,113	\$217,868	\$123,986	\$851,621	\$379,798	\$217,862	\$42,245	\$105,910	\$352,659
SUBTOTOAL FEE FOR SERVICE	\$2,363,165	\$2,666,218	\$4,147,541	\$4,386,985	\$5,978,799	\$3,896,620	\$4,340,820	\$6,315,092	\$6,213,373	\$7,988,123
Federal Grants and Contracts	\$2,087,994	\$2,119,475	\$4,336,804	\$3,345,860	\$4,467,863	\$3,878,395	\$1,365,674	\$1,964,878	\$2,202,650	\$2,332,431
State Grants and Contracts	\$2,363,796	\$2,518,820	\$1,972,341	\$1,859,929	\$1,949,385	\$2,006,156	\$1,137,151	\$1,059,569	\$2,324,778	\$2,698,766
County Grants and Contracts	\$2,378,638	\$2,807,278	\$3,005,984	\$3,221,026	\$3,035,220	\$4,782,006	\$2,707,698	\$2,870,633	\$3,051,826	\$4,155,656
Local Grants and Contracts	\$1,050,530	\$1,017,700	\$1,489,349	\$1,192,340	\$913,990	\$1,453,256	\$1,272,029	\$1,223,041	\$1,871,540	\$1,080,559
Private Grants and Contracts	\$1,565,794	\$1,990,654	\$2,407,081	\$3,195,067	\$2,552,608	\$4,280,677	\$3,436,111	\$2,861,248	\$4,096,288	\$4,951,644
TOTAL GRANTS AND CONTRACTS	\$9,446,752	\$10,453,927	\$13,211,559	\$12,814,222	\$12,919,066	\$16,400,490	\$9,918,663	\$9,979,369	\$13,547,082	\$15,219,056
Donations	\$3,477,589	\$4,356,286	\$5,264,123	\$6,832,037	\$7,745,524	\$6,349,086	\$6,401,439	\$7,946,415	\$7,890,448	\$7,226,514
Health Maintenance Organizations					\$10,000			\$859	\$990	\$9,997
SUBTOTAL NON FEE FOR SERVICE	\$12,924,341	\$14,810,213	\$18,475,682	\$19,646,259	\$20,674,590	\$22,749,576	\$16,320,102	\$17,926,643	\$21,438,520	\$22,455,567
TOTAL REVENUE	\$15,287,506	\$17,476,431	\$22,623,223	\$24,033,244	\$26,653,389	\$26,646,196	\$20,660,922	\$24,241,735	\$27,651,893	\$30,443,690
OPERATING EXPENSES	\$15,046,263	\$17,622,674	\$21,698,096	\$23,140,507	\$24,309,290	\$26,624,440	\$20,012,647	\$23,180,900	\$25,466,545	\$29,311,996
NET FROM OPERATION	\$241,243	-\$146,243	\$925,127	\$892,737	\$2,344,099	\$21,756	\$648,275	\$1,060,835	\$2,185,348	\$1,131,694

NET REVENUE BY PAYER PROGRAM

COMMUNITY AND FREE CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	\$13,350,073	\$12,832,069	\$15,577,523	\$18,472,323	\$17,974,201	\$19,468,523	\$31,234,167	\$29,309,860	\$33,518,257	\$33,616,476
Medi-Cal	\$63,378,294	\$86,090,279	\$123,201,784	\$161,554,706	\$175,641,814	\$173,800,982	\$208,707,510	\$196,522,918	\$211,427,273	\$223,902,191
State Legalization Impact Assistance Grants	\$5,700,244	\$3,410,553	\$506,715	\$520,215	\$106,648	\$102,775	\$21,844	\$0	\$620,730	\$259,092
Child Health and Disibility Prevention Progra	\$9,234,403	\$11,604,326	\$12,761,940	\$15,094,891	\$16,090,243	\$15,231,811	\$17,912,656	\$18,615,581	\$17,405,640	\$19,222,804
Medically Indigent Service Program	\$475,712	\$946,698	\$385,801	\$448,377	\$797,419	\$1,410,607	\$1,070,147	\$8,166,373	\$1,938,483	\$1,166,209
County Medical Service Program	\$7,191,043	\$6,113,555	\$4,683,904	\$6,282,631	\$8,821,246	\$7,512,988	\$8,569,609	\$9,145,781	\$11,046,477	\$12,806,824
Other County Sponsored Patients	\$7,947,148	\$10,170,322	\$13,473,637	\$12,211,203	\$20,815,421	\$16,047,984	\$18,570,381	\$26,308,920	\$35,016,146	\$36,518,660
Expanded Access to Primary Care			\$12,264,639	\$12,788,002	\$12,258,961	\$34,153,303	\$10,838,503	\$14,811,148	\$16,904,998	\$18,031,623
Other State			\$27,320,412	\$28,401,686	\$34,654,787	\$18,777,987	\$34,203,090	\$39,381,529	\$49,012,278	\$58,361,336
Private Insurance	\$23,644,616	\$20,300,595	\$14,388,856	\$13,783,453	\$16,087,196	\$17,892,054	\$21,675,992	\$26,398,867	\$25,763,174	\$29,134,833
Self Pay	\$48,696,415	\$59,119,705	\$49,399,065	\$51,323,146	\$53,142,458	\$51,572,941	\$48,007,269	\$48,219,208	\$52,111,550	\$49,235,482
Other Payers	\$28,806,406	\$33,862,734	\$11,967,111	\$16,433,055	\$13,294,370	\$10,778,475	\$12,143,609	\$13,321,327	\$12,215,065	\$12,917,765
SUBTOTAL FEE FOR SERVICE	\$208,424,354	\$244,450,836	\$285,931,387	\$337,313,688	\$369,684,764	\$366,750,430	\$412,954,777	\$430,201,512	\$466,980,071	\$495,173,295
Federal Grants and Contracts	\$83,028,493	\$82,363,252	\$92,060,824	\$103,267,711	\$123,932,840	\$115,031,606	\$137,930,314	\$126,421,788	\$134,986,628	\$146,452,257
State Grants and Contracts	\$55,991,318	\$52,046,422	\$45,332,275	\$51,728,344	\$46,754,720	\$60,675,987	\$58,465,098	\$74,791,005	\$71,125,160	\$96,613,990
County Grants and Contracts	\$39,764,976	\$36,477,693	\$42,212,646	\$53,722,624	\$46,491,871	\$47,430,384	\$51,832,504	\$60,868,053	\$50,777,698	\$56,244,496
Local Grants and Contracts	\$5,241,851	\$6,839,707	\$10,479,016	\$6,892,315	\$13,007,721	\$7,223,948	\$7,977,885	\$9,939,959	\$9,933,052	\$8,707,753
Private Grants and Contracts	\$21,543,609	\$19,547,913	\$25,628,073	\$23,722,042	\$21,270,798	\$24,910,014	\$28,221,738	\$30,037,717	\$37,727,935	\$47,284,220
SUBTOTAL GRANTS AND CONTRACTS	\$205,570,247	\$197,274,987	\$215,712,834	\$239,333,036	\$251,457,950	\$255,271,939	\$284,427,539	\$302,058,522	\$304,550,473	\$355,302,716
Donations	\$19,734,034	\$24,410,649	\$23,898,627	\$27,671,716	\$30,457,353	\$30,662,267	\$38,738,975	\$40,295,434	\$43,754,721	\$47,229,783
Health Maintenance Organizations					\$19,273,184	\$18,782,536	\$19,906,703	\$22,701,876	\$27,000,513	\$22,457,109
SUBTOTAL NON FEE FOR SERVICE	\$225,304,281	\$221,685,636	\$239,611,461	\$267,004,752	\$301,188,487	\$304,716,742	\$343,073,217	\$365,055,832	\$375,305,707	\$424,989,608
TOTAL REVENUE	\$433,728,635	\$466,136,472	\$525,542,848	\$604,318,440	\$670,873,251	\$662,214,892	\$756,027,994	\$795,257,344	\$842,285,778	\$920,162,903
Operating Expenses	\$419,746,440	\$448,171,101	\$506,074,506	\$573,127,597	\$650,991,996	\$660,237,235	\$756,959,460	\$787,909,749	\$835,836,042	\$911,746,816
NET FROM OPERATION	\$13,982,195	\$17,965,371	\$19,468,342	\$31,190,843	\$19,881,255	\$1,977,657	-\$931,466	\$7,347,595	\$6,449,736	\$8,416,087

AVERAGE REVENUE PER ENCOUNTER

COMMUNITY CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	\$42.55	\$29.54	\$43.05	\$49.48	\$45.71	\$51.35	\$61.07	\$65.98	\$67.19	\$77.06
Medi-Cal	\$48.80	\$49.26	\$63.00	\$64.90	\$67.72	\$72.53	\$76.89	\$77.92	\$81.56	\$85.24
State Legalization Impact Assistance Grants	\$55.29	\$34.96	\$17.37	\$48.84	\$51.77	\$37.27	\$24.16	\$0.00	\$0.00	\$58.79
Child Health and Disibility Prevention Progra	\$43.71	\$42.37	\$46.65	\$45.99	\$45.31	\$45.80	\$48.60	\$45.94	\$42.71	\$46.59
Medically Indigent Service Program	\$49.26	\$14.93	\$31.98	\$45.51	\$38.69	\$50.40	\$40.70	\$48.17	\$33.50	\$22.61
County Medical Service Program	\$49.27	\$40.31	\$41.82	\$45.10	\$57.64	\$52.30	\$53.37	\$58.46	\$69.09	\$74.81
Other County Sponsored Patients	\$46.73	\$46.57	\$45.09	\$47.55	\$54.13	\$46.05	\$42.22	\$48.76	\$51.66	\$50.43
Expanded Access to Primary Care			\$34.14	\$34.67	\$33.85	\$39.61	\$40.31	\$40.72	\$44.29	\$43.01
Other State			\$41.14	\$34.71	\$36.41	\$38.00	\$36.70	\$52.73	\$59.00	\$67.82
Private Insurance	\$61.34	\$54.80	\$52.89	\$50.83	\$50.73	\$46.71	\$49.50	\$53.83	\$60.41	\$58.02
Self Pay	\$35.39	\$30.67	\$34.20	\$33.77	\$30.55	\$30.28	\$28.83	\$36.11	\$36.31	\$42.30
Other Payers	\$34.94	\$37.75	\$61.83	\$71.86	\$62.69	\$69.20	\$58.18	\$63.08	\$48.35	\$42.44
AVERAGE REVENUE PER ENCOUNTER										
FEE FOR SERVICE	\$40.51	\$38.01	\$46.11	\$48.40	\$48.00	\$49.83	\$52.18	\$56.59	\$58.75	\$62.35

AVERAGE REVENUE PER ENCOUNTER

FREE CLINICS

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
PAYER PROGRAM										
Medicare	\$31.65	\$30.28	\$25.56	\$23.26	\$20.89	\$27.86	\$30.97	\$38.62	\$38.80	\$29.83
Medi-Cal	\$53.75	\$38.58	\$35.89	\$38.38	\$43.70	\$35.22	\$65.28	\$57.40	\$53.81	\$55.09
State Legalization Impact Assistance Grants	\$68.98	\$77.05	\$30.70	\$0.00	\$0.00	\$111.64	\$0.00	\$0.00	\$0.00	\$0
Child Health and Disibility Prevention Progra	\$33.40	\$39.77	\$21.68	\$19.05	\$17.22	\$18.87	\$32.35	\$34.52	\$32.84	\$33.54
Medically Indigent Service Program	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0
County Medical Service Program	\$0.00	\$12.28	\$0.00	\$0.00	\$0.00	\$42.67	\$0.00	\$0.00	\$0.00	\$0
Other County Sponsored Patients	\$3.86	\$11.44	\$11.28	\$53.60	\$35.03	\$10.41	\$26.51	\$44.86	\$35.15	\$40.91
Expanded Access to Primary Care			\$24.18	\$17.75	\$15.94	\$11.86	\$34.34	\$41.47	\$27.07	\$26.56
Other State			\$20.41	\$19.69	\$50.88	\$30.25	\$53.63	\$55.18	\$43.80	\$37.84
Private Insurance	\$22.44	\$41.32	\$20.08	\$2.59	\$8.46	\$102.68	\$65.80	\$6.25	\$22.48	\$4.29
Self Pay	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.17
Other Payers	\$38.32	\$15.19	\$26.46	\$4.30	\$18.42	\$66.03	\$25.09	\$73.60	\$72.69	\$19.10
AVERAGE REVENUE PER ENCOUNTER										
FEE FOR SERVICE	\$17.85	\$15.86	\$15.50	\$15.92	\$20.51	\$13.50	\$19.96	\$26.11	\$26.29	\$21.25

Source: Annual Reports of Primary Care Clinics, 1990-1999

AVERAGE REVENUE PER ENCOUNTER

COMMUNITY AND FREE CLINICS

PAYER PROGRAM

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
Medicare	\$42.52	\$29.55	\$42.95	\$49.41	\$45.63	\$51.29	\$61.02	\$65.93	\$67.13	\$76.93
Medi-Cal	\$48.85	\$49.12	\$62.30	\$64.45	\$67.47	\$71.98	\$76.81	\$77.78	\$81.41	\$85.73
State Legalization Impact Assistance Grants	\$55.72	\$36.03	\$18.42	\$48.84	\$51.77	\$39.71	\$24.16	\$0.00	\$0.00	\$58.79
Child Health and Disibility Prevention Progra	\$43.36	\$42.27	\$45.03	\$44.61	\$43.69	\$44.42	\$48.20	\$45.63	\$42.46	\$46.14
Medically Indigent Service Program	\$49.26	\$14.93	\$31.68	\$45.51	\$38.69	\$50.40	\$40.70	\$48.17	\$33.50	\$22.61
County Medical Service Program	\$49.27	\$39.93	\$41.82	\$45.10	\$57.64	\$52.30	\$53.37	\$58.46	\$69.09	\$74.81
Other County Sponsored Patients	\$45.35	\$45.89	\$44.52	\$47.59	\$52.14	\$41.68	\$41.03	\$48.32	\$49.51	\$49.21
Expanded Access to Primary Care			\$33.24	\$32.82	\$31.93	\$131.65	\$39.91	\$40.76	\$43.21	\$41.84
Other State			\$40.12	\$33.43	\$36.85	\$20.51	\$37.04	\$52.80	\$58.63	\$67.04
Private Insurance	\$61.24	\$54.76	\$52.59	\$50.59	\$50.61	\$46.73	\$49.51	\$53.83	\$60.41	\$58.02
Self Pay	\$35.39	\$30.67	\$34.20	\$33.77	\$30.55	\$30.28	\$28.83	\$36.13	\$36.36	\$41.04
Other Payers	\$35.07	\$36.22	\$60.36	\$64.24	\$54.33	\$69.08	\$56.83	\$63.11	\$48.49	\$41.07
AVERAGE REVENUE PER ENCOUNTER										
FEE FOR SERVICE	\$39.93	\$37.44	\$44.82	\$47.15	\$46.98	\$49.67	\$51.31	\$55.63	\$57.80	\$60.47

Revised 4/01

State of California Office of Statewide Health Planning Development Healthcare Information Resource Center

CALIFORNIA PRIMARY CARE CLINICS STATEWIDE, 1990-1999

Source: Annual Reports of Primary Care Clinics, 1990-1999

Unduplicated Number of Patients: The number of patients visiting the clinic, counted once, regardless of the number of visits and encounters made by each patient during the year.

Encounter: A face to face meeting between a patient and a licensed or certified healthcare provider who excercised independent judgement in the provision of

health services. Multiple encounters can occur during a single patient visit to a clinic.

Primary Care Clinics: Non-profit clinics (IRS 503, c) licensed as either Community Clinics or Free Clinics.

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